Full Service





Steve Dearing

Manager, Mailing Information Systems



FULSERWIE Intelligent Mail Barcode

Intelligent Mail barcode (IMb)

Intelligent Mail Tray barcode (IMtb)

Intelligent Mail Container barcode (IMcb)



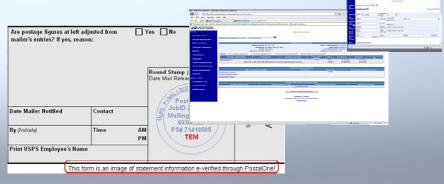
FULL SERVICE eDoc



Electronic Documentation is required for all Full-Service mailings:

3 Options:

- Postal Wizard (postage statement only)
- Mail.dat
- Mail.XML



FULL SERVICE Pricing

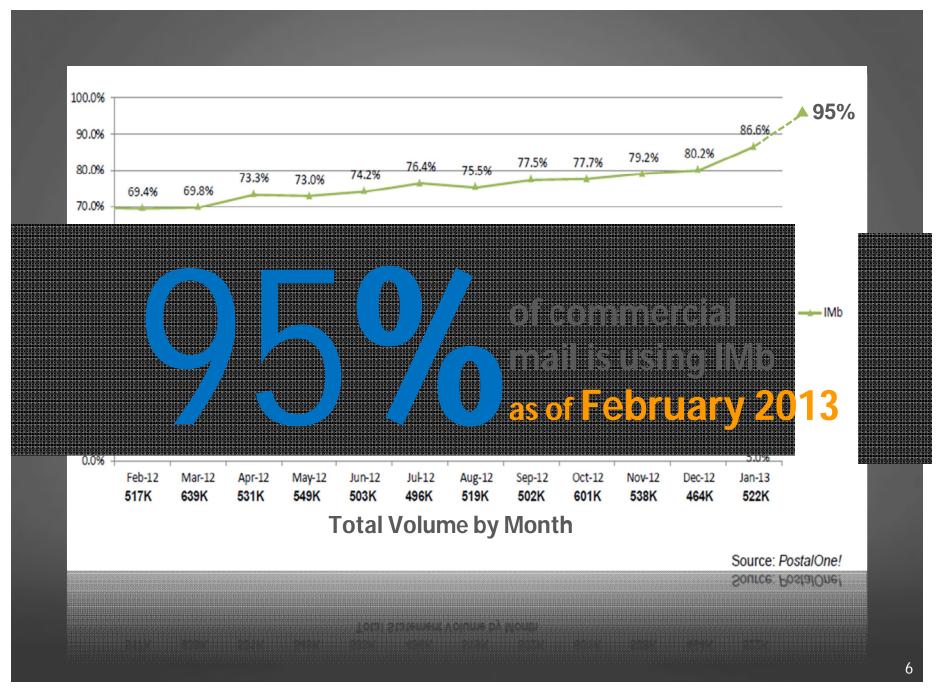
Automation pricing

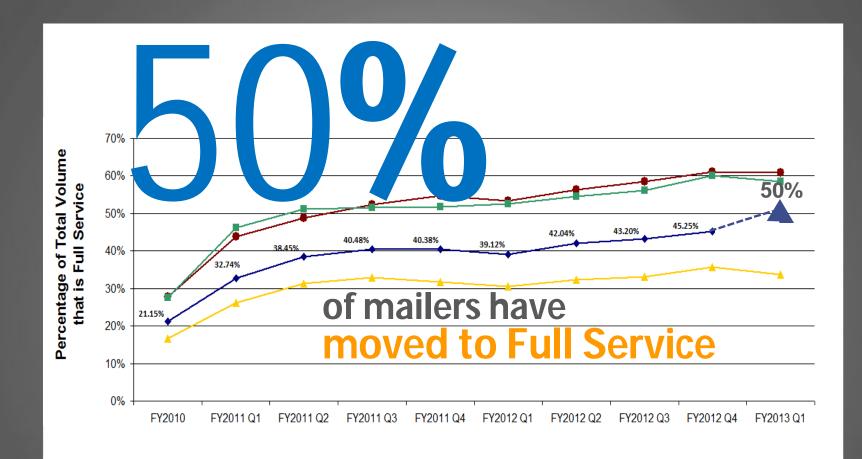
Full-Service discounts



Additional discount on every piece for participating in Full-Service

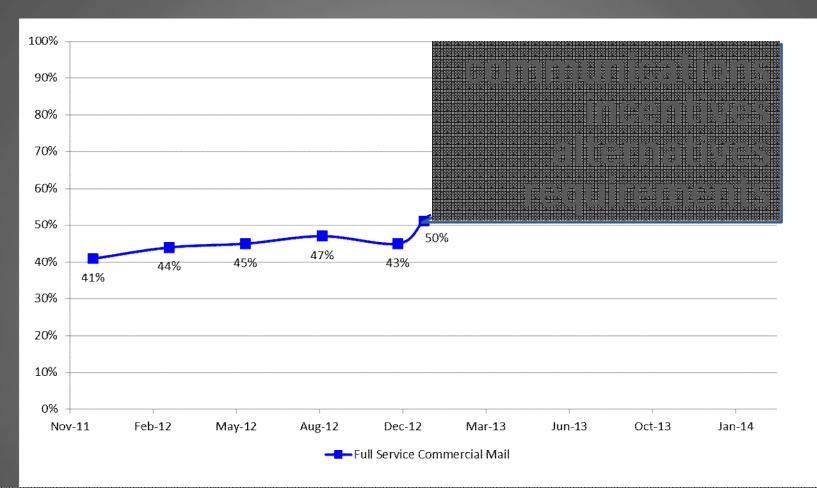






IMb Full Service Growth





Full Service Adoption Projection

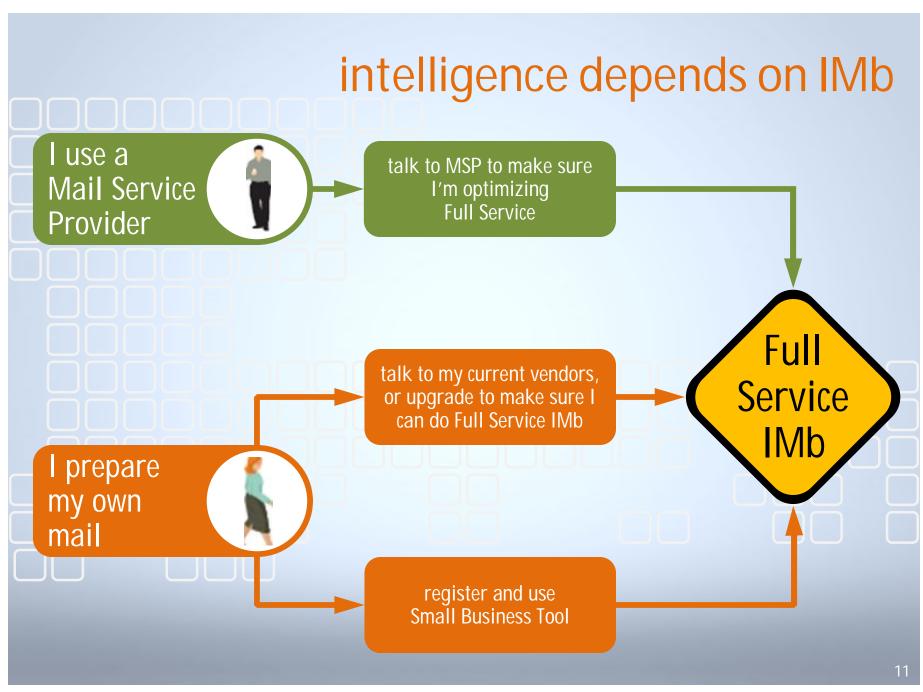
COMMUNICATING WITH YOU

Public Forums: PCCs, NPFs, MTAC, Idealiance- correct spelling, Customer Meetings, Focus groups, Training, and others)

Publications: Federal Register Notice, DMM updates, Media articles, Postal Link, and others

Resource: RIBBS

Business Service Network (BSN), BMEU, Postmasters, Sales Force



TECH CREDIT what is it?

A one-time credit available to a qualified business location's Customer Registration ID (CRID), which can redeemed as a postage credit.

why is it being offered?

To facilitate the adoption of Full-Service mailing standards.

TECH CREDIT who's eligible?

CRIDs that exceed a mailing volume of 125,000 annual qualifying pieces will be eligible to redeem the Tech Credit.



Annual volume of Full-Service eligible pieces \longrightarrow 125,001 0.000 500,000 0.000 2,000,000 0.000

\$2,000

\$3,000

\$5,000

FULL SERVICE mailer benefits

Receive free mail tracking information

Receive free undeliverable-as-addressed information including address correction service (ACS) and Nixie service

Have annual mailing permit fee waived*

Take advantage of "Mail Anywhere" and "Pay Anywhere" programs

Simplified mail entry and acceptance

FULL SERVICE with IMBs, scans & eDocs

Full Service Customers Only

104,867,000

Electronic Info for Containers and Trays Received



2,658,000

Container Scans

 Entered at USPS:
 1,913,000

 Enroute Arrive:
 470,000

 Enroute Depart:
 275,000





64,136,000

Tray Scans

Enroute: 53,766,000 Enroute Arrive: 4,509,000 Enroute Depart: 5,861,000





Oct 06, 2012 to Mar 22, 2013

40 Billion

(as of Mar 1, 2013)
Piece level
automation scans



All IMb™ Users

FREE WSBILITY FOR WAILERS

FULL SERVICE USPS benefits providing value

Full-Service enables:

100 percent visibility in the mailstream

cost-effective and efficient business mail acceptance procedures, mail processing and resource planning

service-responsive mailing services and enhanced diagnostics of service performance

FULL SERVICE requirements

- 1. Apply unique Intelligent Mail barcodes (IMb) to identify each letter, postcard, and flat mailpiece.
- 2. Meet the eligibility requirements for automation prices according to class and shape.
- 3. Apply unique Intelligent Mail tray barcodes (IMtb) on trays, tubs, and sacks.
- 4. Apply unique Intelligent Mail container barcodes (IMcb) on placards for containers, such as pallets, when required.
- 5. Schedule appointments through the Facility Access and Shipment Tracking system (FAST®).
- 6. Use an approved electronic method to transmit mailing documentation and postage statements to the Postal Service.
- 7. If the mailing is being prepared or presented on behalf of another entity, the electronic documentation (eDoc) must include additional information to support the by/for mailing relationships.

FULL SERVICE getting started

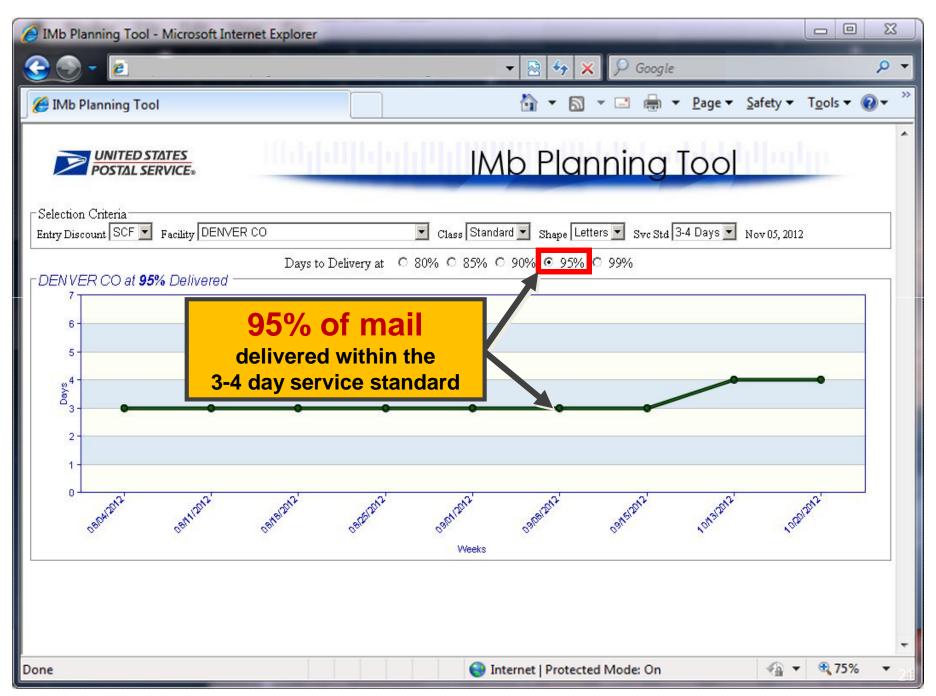
visit ribbs.usps.gov

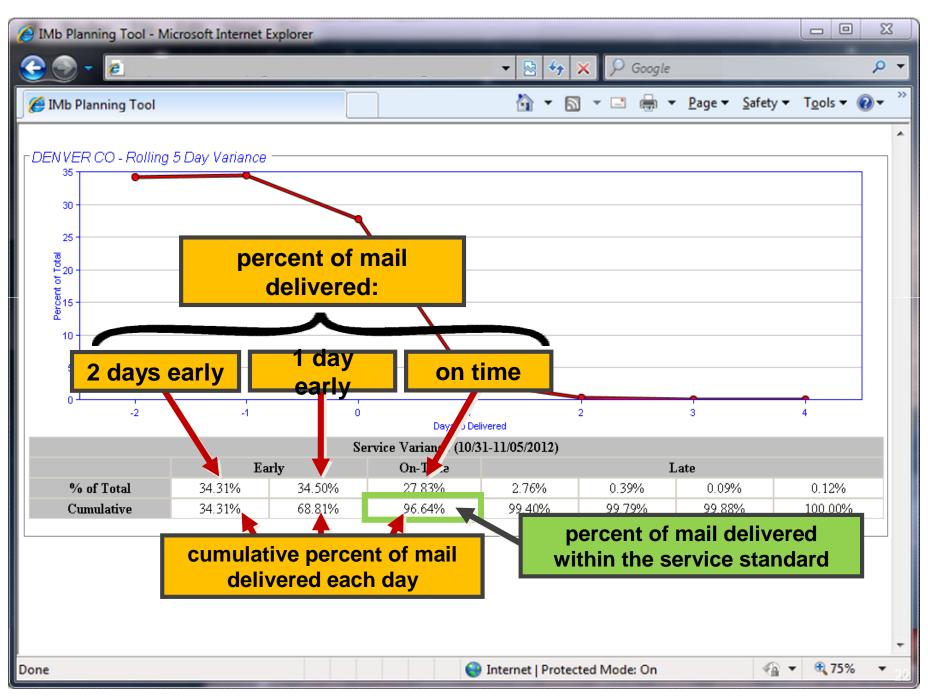
- 1. Talk with your local BMEU or MDA to receive guidance on how to best meet your mailing needs with the Intelligent Mail options the Postal Service has provided. Learn more.
- 2. Apply for a Mailer ID (MID), which you will use to identify your mailpieces and mail aggregates. Learn more.
- 3. Register for Business Customer Gateway access, which you will use to submit electronic documentation. Learn more.
- 4. Learn about the suite of Intelligent Mail barcodes: Intelligent Mail barcode for letters, cards and flats, Intelligent Mail Tray barcode, Intelligent Mail Container barcode and Intelligent Mail Package barcode. Learn more.
- 5. Determine which OneCode Services you would like to use. Learn more.
- 6. Access guides and specifications for Intelligent Mail. Learn more.
- 7. Review presentations about Intelligent Mail. Learn more.

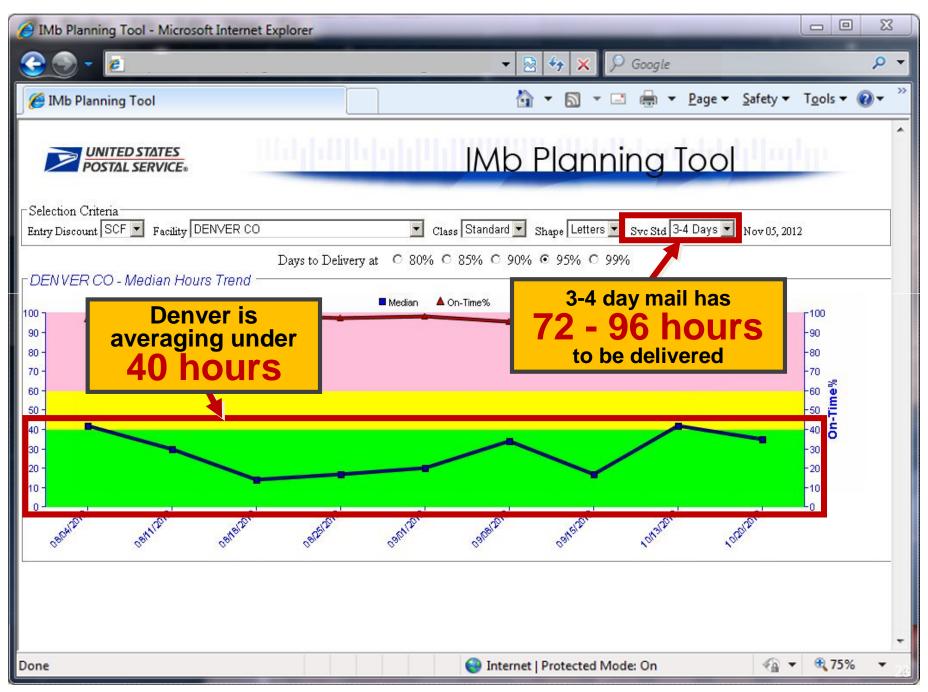


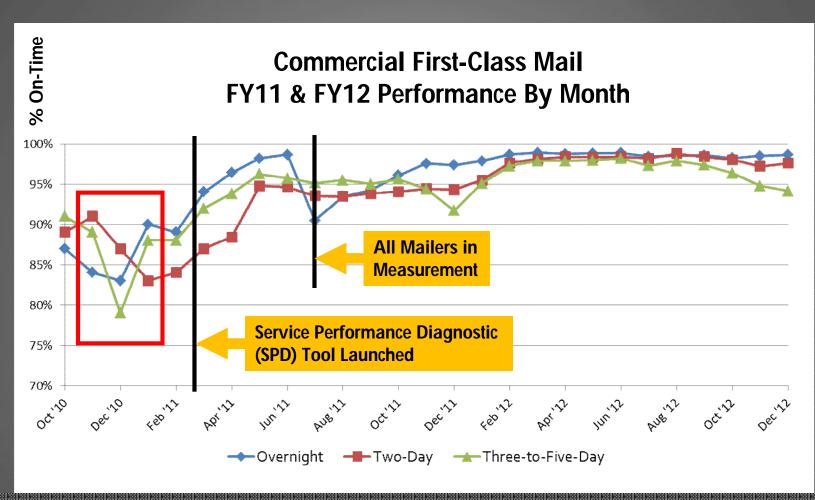
IMb PLANNING TOOL







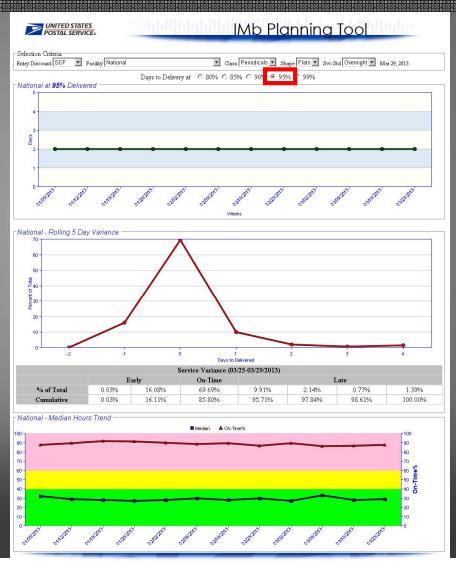




SINCE LAUNCH OF THE TOOL...

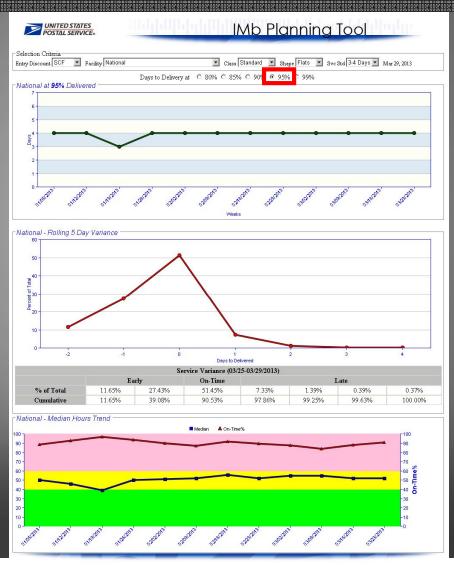
... service performance scores continue to rise

IMOPLANNGTOOL



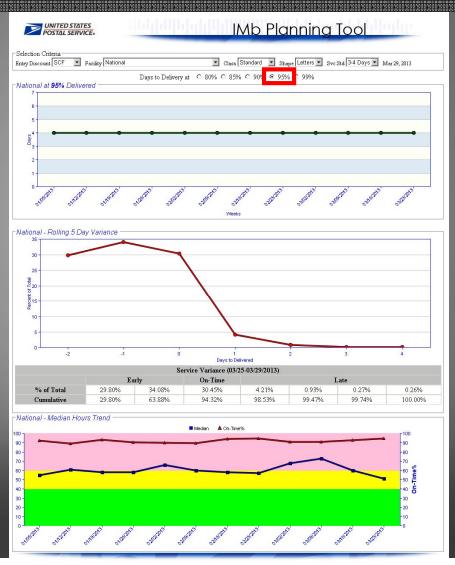
National PER Flats O/N

IMb PLANNING TOOL

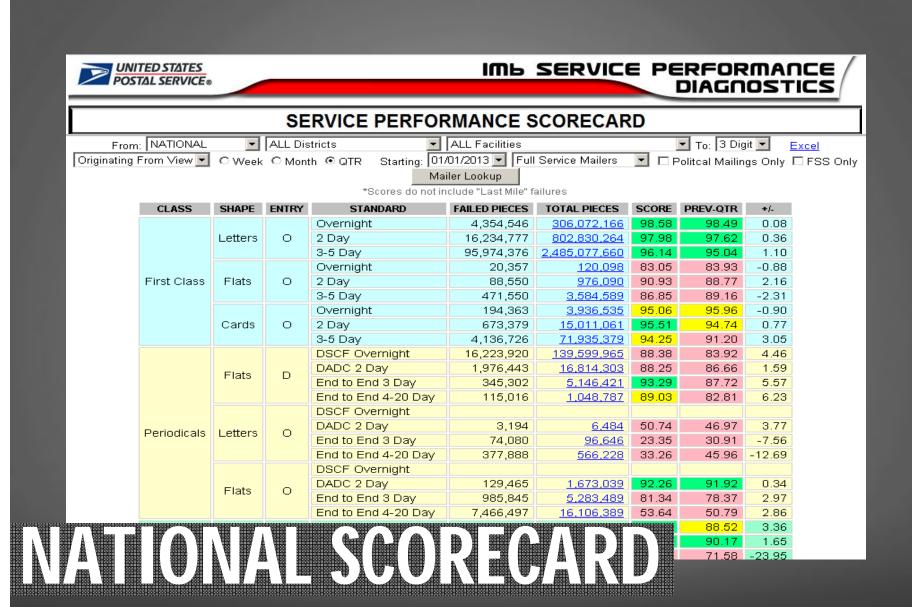


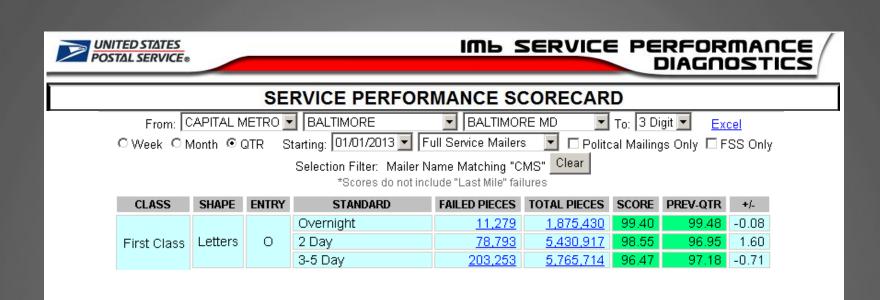
National STD Flats 3-4 Days

IMOPLANNINGTOOL

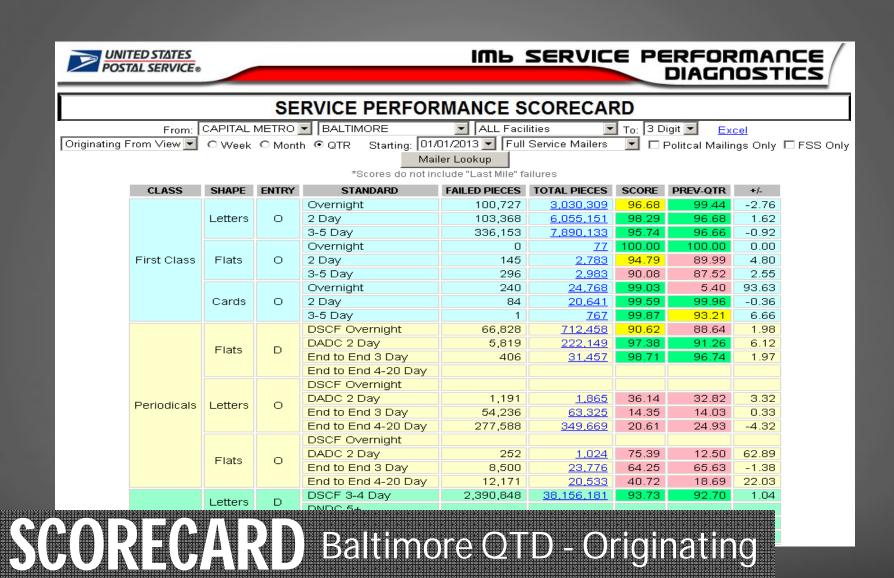


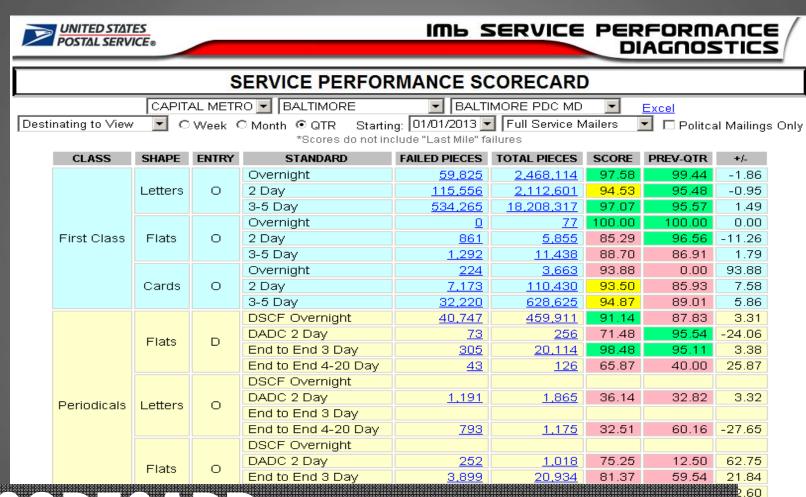
National STD LTRS 3-4 Days





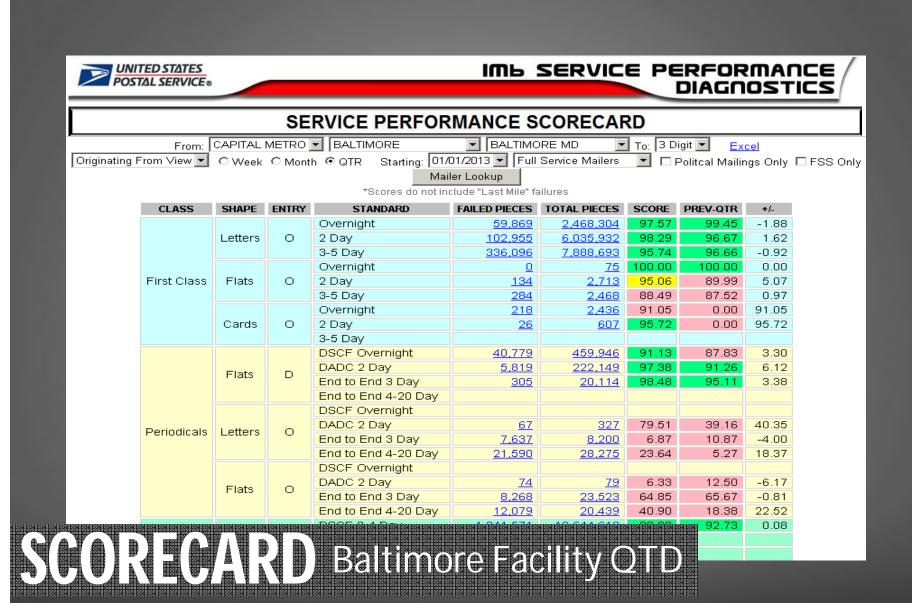
SCORECARD Baltimore QTD - CMS

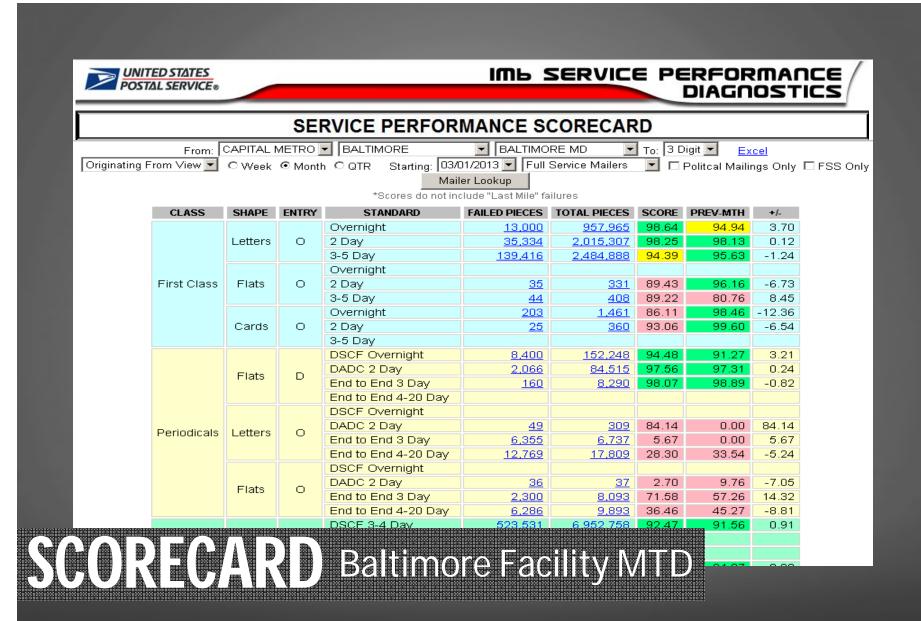


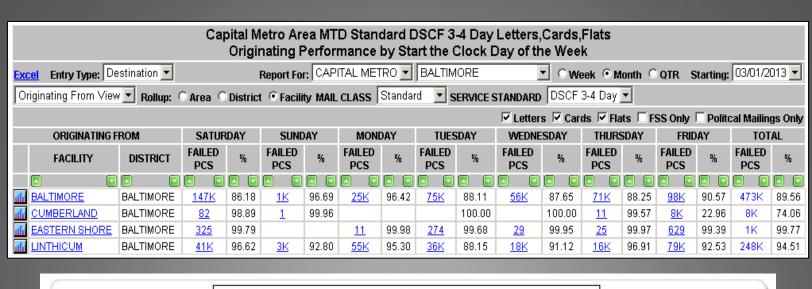


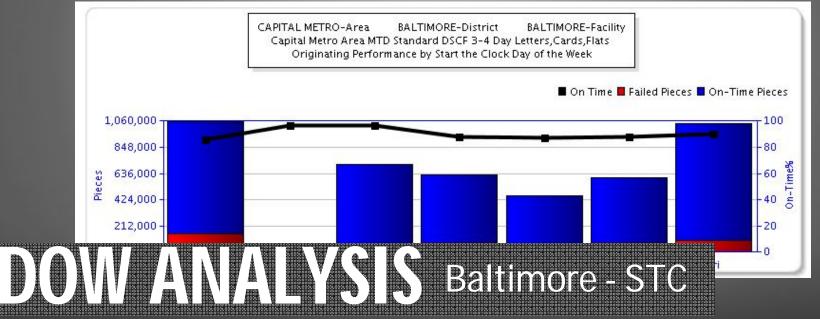
SCORECARD Baltimore QTD - Destinating

b.08









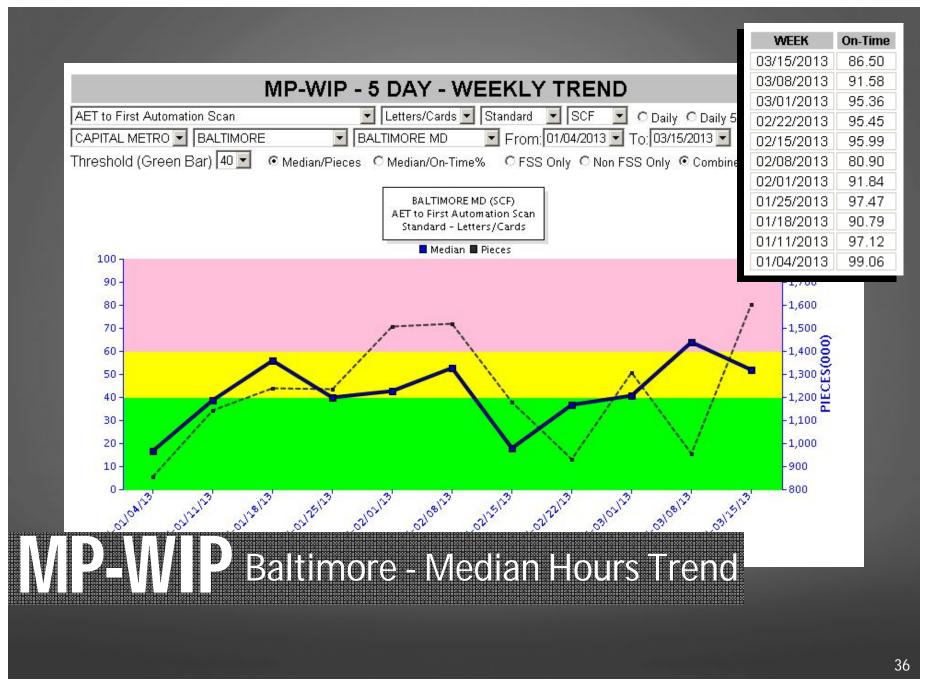
MP-WIP Rolling 5-Day Median Hours BALTIMORE District

Class: Standard • Category: Letters/Cards • Processing: All Entry Point Discount Facility: SCF • Threshold: 24

Cycle Time: AET to First Automation Scan

| Facility | 5-Day | | Fri 3/15 | | Sat 3/16 | | Mon 3/18 | | Tue 3/19 | | Wed 3/20 | |
|------------------|-------|---------|----------|--------|----------|--------|----------|--------|----------|--------|----------|--------|
| Facility | Hours | Pieces | Hours | Pieces | Hours | Pieces | Hours | Pieces | Hours | Pieces | Hours | Pieces |
| BALTIMORE MD | 43.00 | 1681776 | 43.00 | 251591 | 43.00 | 238843 | 43.00 | 831362 | 60.00 | 177203 | 13.00 | 182777 |
| CUMBERLAND MD | 88.00 | 7567 | | | | | | | 88.00 | 7564 | 89.00 | 3 |
| EASTERN SHORE MD | 19.00 | 209393 | 14.00 | 51502 | 12.00 | 48537 | 33.00 | 62039 | 50.00 | 16534 | 29.00 | 30781 |
| LINTHICUM MD | 56.00 | 1230402 | 53.00 | 104313 | 54.00 | 115690 | 58.00 | 655333 | 62.00 | 228286 | 32.00 | 126780 |

MP-WIP - MEDIAN HOURS - Rolling 5 Days - By MPE Letters/Cards V Standard V SCF V **Excel** AET to First Automation Scan Feport as of: 03/20/2013 🔻 ▼ ALL Districts NATIONAL BALTIMORE MD Failed Machine Total Report For On-Time Median Min Avg Max Type Pieces Pieces AFSM100 2.699 2,532 6.2 123 44 240 121.1 CIOSS 809 35 95.7 41 247 64.1 1,079,750 DBCS 522 95,439 91.2 41 58.0 BALTIMORE MD + DBOSS 313,942 27,481 43 91.2 378 58.4 718 65.1 Baltimore - Median Hours 718 60.5



Network Enhanced Reporting Information FIFO - First In First Out

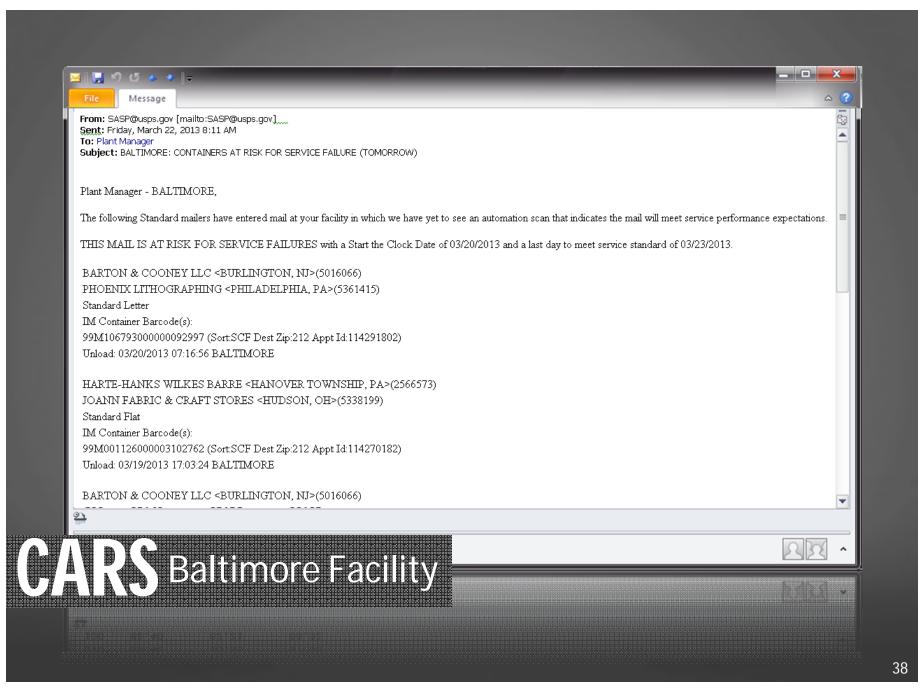
Back

District: BALTIMORE • Week Beginning: 3/9/2013
Discount Type: SCF • Mail Class: Standard • Mail Category: Letter

| MHTS Facility Name | | Actual Entry Date | | | | | | | | | | | | |
|---|-----------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | Sat 3/9/2013 | | Sun 3/10/2013 | | Mon 3/11/2013 | | Tue 3/12/2013 | | Wed 3/13/2013 | | Thu 3/14/2013 | | Fri 3/15/2013 | |
| | Out of FIFO | Total Containers | Out of FIFO | Total Containers | Out of FIFO | Total Containers | Out of FIFO | Total Containers | Out of FIFO | Total Containers | Out of FIFO | Total Containers | Out of FIFO | Total Containers |
| BALTIMORE PDC | 9 | 45 | 0 | 3 | 23 | 85 | 3 | 19 | 1 | 4 | 5 | 16 | 11 | 42 |
| FIFO Order Annointment IMCh Actual Entry Nate/Time Expected Delivery Nate Tray or Bundle Scan Piece Scan Expected Process | | | | | | | | | | | | | | |

| FIFO Order | Appointment | IMCb | Actual Entry Date/Time | Expected Delivery Date | Tray or Bundle Scan | Piece Scan | Expected Process |
|------------|-------------|-----------------------|------------------------|-------------------------------|-----------------------|-----------------------|-----------------------|
| 1 | 114263103 | 99M107532000000760185 | 3/15/2013 07:16:00 AM | 3/19/2013 | 3/15/2013 10:56:33 AM | 3/15/2013 11:27:02 AM | In FIFO |
| 2 | 114263103 | 99M107532000000760190 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/15/2013 01:29:42 PM | In FIFO |
| 3 | 114263103 | 99M100059JET100083253 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/15/2013 02:03:58 PM | In FIFO |
| 4 | 114263103 | 99M107532000000760181 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/15/2013 02:16:42 PM | In FIFO |
| 5 | 114263103 | 99M106567000000035246 | 3/15/2013 07:16:00 AM | 3/19/2013 | 3/15/2013 04:48:24 PM | 3/16/2013 11:17:36 PM | In FIFO |
| 6 | 114263103 | 99M100059D19100856777 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/15/2013 08:49:56 PM | In FIFO |
| 7 | 114263103 | 99M107532000000760184 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/16/2013 12:09:23 AM | In FIFO |
| 8 | 114263103 | 99M107532000000760182 | 3/15/2013 07:16:00 AM | 3/19/2013 | 3/16/2013 01:19:06 AM | 3/17/2013 05:27:14 AM | In FIFO |
| 9 | 114263103 | 99M100059D19100856774 | 3/15/2013 07:16:00 AM | 3/19/2013 | 3/16/2013 01:27:33 AM | 3/16/2013 03:01:49 AM | In FIFO |
| 25 | 114207968 | 99M10000000PT02015740 | 3/15/2013 09:00:00 AM | 3/19/2013 | 3/16/2013 01:31:35 AM | 3/16/2013 10:41:09 AM | Earlier than expected |
| 22 | 114254538 | 99M200552000000136081 | 3/15/2013 08:00:00 AM | 3/19/2013 | 3/16/2013 01:34:57 AM | 3/16/2013 11:12:47 AM | Earlier than expected |
| 28 | 114201799 | 99M10000000PT02019854 | 3/15/2013 03:22:26 PM | 3/19/2013 | | 3/16/2013 10:13:10 AM | Earlier than expected |
| 39 | 114275524 | 99M000520966045040014 | 3/15/2013 09:42:05 PM | 3/20/2013 | 3/16/2013 10:19:12 AM | 3/16/2013 12:30:54 PM | In FIFO |
| 10 | 114263103 | 99M107532000000760186 | 3/15/2013 07:16:00 AM | 3/19/2013 | 3/16/2013 10:39:51 AM | 3/16/2013 10:59:11 AM | Later than expected |
| 11 | 114263103 | 99M049301069590000171 | 3/15/2013 07:16:00 AM | 3/19/2013 | | 3/16/2013 11:08:52 AM | In FIFO |
| 29 | 114201799 | 99M10000000PT02020008 | 3/15/2013 03:22:47 PM | 3/19/2013 | | 3/16/2013 11:09:25 AM | In FIFO |
| 38 | 114275524 | 99M899212000000027806 | 3/15/2013 09:41:40 PM | 3/20/2013 | | 3/16/2013 11:14:56 AM | Earlier than expected |
| 26 | 114201799 | 99M02120100003101329 | 3/15/2013 03:22:07 PM | 3/19/2013 | | 3/16/2013 11:24:57 AM | In FIFO |
| | 3.7 | | | | :44:51 PM | 3/17/2013 12:27:42 AM | Later than expected |
| | \Box | | | | | 3/16/2013 02:52:31 PM | Earlier than expected |

Baltimore - STD Letters SCF







IMb PLANNING

lets you predict delivery

IMb TRACING

lets you know where your mail is and when its being delivered

signing up

http://mailtracking.usps.com Click on **IMb Tracing™**...

... and then on IMb Tracing™ Resources.

nttps://mailtracking.usps.com/ JSPS - Mail Tracking ... VINITED STATES
POSTAL SERVICE Ma. Tracking & Reporting IMb Tracing Mail Tracking & Reporting Product Performance Get delivery status information Knowing the delivery status of your mailing or ship atisfacti this info /landing/resources/confirm/landir 🔒 💍 when the then it is uipmen ervice and out how ent Mail IMb Tracing Resources IMb Tracing resources are available that assist with all aspects of IMb Tracing.

Or email IMb Tracing™ **Customer Support at:** IMbTracing@usps.gov. USPS - Mail Tracking & Reporting

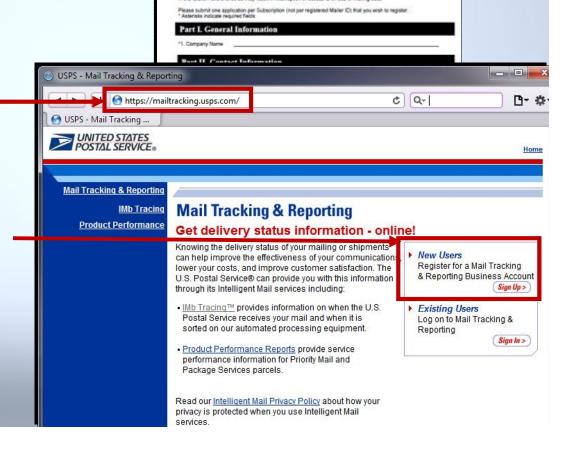
IMD TRACING signing up

Complete and submit the IMb Tracing™ Service application

http://mailtracking.usps.com

3

Complete the Postal Service Customer Registration process



IMb™ Tracing Application
U.S. Postal Service
CONFIDENTIAL INFORMATION
Instructions: Phase provide all the information requested, sign and sident this application by roal, fax, or + mail:

Please notify the NCSC in Memphis, Tennessee, invised stelly when any of the information provided below changes in the future. Failure to do so may result in interruption of access to or loss of mailing data.

USPS NATIONAL CUSTOMER SUPPORT CENTER

ATTN: Mb Trucing 205 N. Humptroys Blvd. Ste 501 MEMPHIS TN: 30165-1001

MOTRACING up

Submit 20 sample mailpieces barcoded with proper IM™ barcodes to the MDA for testing.

5

Receive verification from the Postal Service as to whether or not your sample mailpieces are compliant with Postal Service specifications.

6

Receive username/password and confirmation of IMb Tracing $^{\text{TM}}$ subscription activation.





Chose your path to FS

Advantage to you:

Tech Credit
free visibility
free address correction

Be prepared for January 2014

